



November 17-18, 2015
Marina del Rey Marriott
Marina del Rey, CA

November 17

2:00 p.m.
Bayview
Ballroom

Welcome

2:10 p.m.
Bayview
Ballroom

The Complexity of Today's World in Healthcare

John Pritchard

Publisher, The Journal of Healthcare Contracting, ACO Insights, and the MAX

Aim: During this keynote on the current turning point in Healthcare, John will discuss:

- A framework to improve understanding of the healthcare supply chain, its organizational members, and the trends that affect them
- Basics and practices to implement that make a difference, even in this time of change
- Case study insight from experts across the supply chain
- Updates on the latest trends in GPOs, Regional Purchasing Groups, IDNs, and Self-Distribution

3:10 p.m.

Break

All

3:25 p.m.
Bayview
Ballroom

A Look Into Banner Health's Supply Chain

Raymond Davis

Senior Region Director Banner University Medicine Division
Banner Health

Aim: During this presentation you will hear information related to the following:

- Banner's Mission, Vision and Values
- Banner Health System's make up
- Banner's supply chain operation and strategy on:
 - Contracting
 - Distribution
 - Regional aggregation
 - Self-contracting
- What is the most effective way for suppliers to work with your organizations

to ensure optimal outcome for both the supplier and provider.

4:30 p.m. Adjourn All

5:00 p.m. p.m. – Networking Reception All
6:00 p.m.

Bayview Ballroom

During the reception you will enjoy the opportunity to network with supply chain executives from both the provider and supplier communities throughout America. Building relationship will prove invaluable as you build a network of trusted individuals who will become valuable resources to you and your organization.

November 18

8:00 a.m. Networking Breakfast All
Bayview Ballroom

9:00 a.m. Deep Dive Look at Intermountain Healthcare Kreg Koford
Bayview Ballroom Director
Intermountain Healthcare

Aim: During this presentation you will hear information related to the following:

- Their Mission, Vision and Values
- Their Health's system make up
- Their Health system's supply chain operation and strategy on:
 - Contracting
 - Distribution
 - Regional aggregation
 - Self-contracting
- Evolution of the health system in an era of reform
- What is the most effective way for suppliers to work with your organizations to ensure optimal outcome for both the supplier and provider.

10:00 a.m. Break All

10:15 a.m. Deep Dive Look at Los Angeles County Health Services Gary McMann
Bayview Ballroom Supply Chain Operations
Los Angeles County Department of Health Services

Aim: During this presentation you will hear information related to the following:

- Their Mission, Vision and Values
- Their Health's system make up
- Their Health system's supply chain operation and strategy on:
 - Contracting
 - Distribution
 - Regional aggregation
 - Self-contracting

- What is the most effective way for suppliers to work with your organizations to ensure optimal outcome for both the supplier and provider.

11:30 a.m.
Bayview
Ballroom

Networking Lunch

All

We have allowed plenty of time during lunch to network with those you would like to meet and spend some additional time with. Please take this opportunity to meet some new people!

12:30 p.m.
Bayview
Ballroom

Understanding IDNs

Mark Hall

Director, Materials Management
Department
Clovis Community Medical Center
Community Medical Centers

Aim: During this panel discussion you will hear from provider organizations as they share information related to the following:

- Mission, Vision and Values of their respective organization's
- Their system's make up
- An overview of their respective supply chain operation and strategy on:
 - Contracting
 - Distribution
 - Regional aggregation
 - Self-Contracting
- What is the most effective way for suppliers to work with your organizations to ensure optimal outcome for both the supplier and provider

Joshua Spangler

Director, Procure To Pay
Scripps Health

1:50 p.m.

Transition Break

All

1:55 p.m.
Bayview
Ballroom

Washington Update

John J. Colleran

Associate Director Healthcare
Navigant

Aim: John Colleran, former White House staffer will share his healthcare policy expertise focusing on the current landscape in Washington; what is going on with healthcare policy and the impact on healthcare that will affect all stakeholders.

2:45 p.m.

Meeting Wrap Up and Adjourn

All